

The New Development Bank

Request for Proposal

(This is not a Purchase Order)

1. Introduction

The New Development Bank (NDB) is issuing a Request for Proposal (RFP) to invite qualified suppliers to provide proposals to NDB's EPS# G-IT-2025-01984 Network device replacement and upgrade at ARO by IT Network. Please refer to the following information and attachment for detailed requirements.

Those interested and qualified companies please register into NDB's e-procurement system to be **NDB's registered suppliers** and participate in the bidding process (**please be noted the contact information provided in registration especially email address must be correct as all communications regarding the bid including RFP distribution and award notice will be sent through it**). NDB will choose the most suitable one(s) from the shortlisted suppliers. NDB at its sole discretion reserves the right to reject all proposals in accordance with its internal policy and guidelines.

2. RFP Schedule

Please be noted the following activities could take place in the RFP process. NDB will inform the specific arrangements in advance and the suppliers are requested to respond timely.

Activity	Date
Distribution of RFP	16 May 2025
Deadline for Questions	23 May 2025
Proposal Response Due	4 June 2025
Signing Contract	TBD
Project Kick Off	TBD

**The RFP Schedule is for reference only and NDB has its sole discretion to adjust as per the project's needs.*

3. Instruction to bidders

3.1 Contact Information

Please use the following contact information for all correspondence with NDB concerning this RFP.

Name: Junfeng (Jimmy), Wang

Address: 26th floor, NDB Headquarters, 1600 Guozhan Road, Pudong, Shanghai, China
中国上海浦东新区国展路 1600 号, 新开发银行总部大楼 26 层
Email: wang.junfeng@ndb.int

3.2 Submission of Proposals (Introduction to use of NDB's e-procurement system)

Proposals shall be prepared in English. Electronic version is obligatory and shall be sent online in NDB's e-procurement system.

For submission of proposal, the qualified suppliers should register to NDB's e-procurement system to be **NDB registered suppliers** (subject to NDB's internal approval) in advance. All registration information shall be in English except uploads of scanned or copied documents originally produced in other languages. Then registered suppliers need to **ENROLL** in the procurement notice (for open competitive bidding) or **ACCEPT** the invitation (for limited competitive bidding) before submitting proposal online according to the timeline:

<https://www.ndb.int/procurement-opportunities/corporate-procurement/>

The mentioning of deadline, due time, closing date, etc. herein means **Beijing time**; and NDB's business time is from 9:00AM to 5:15PM in working days.

3.3 Questions

Please submit questions in writing by e-mail. Suppliers should refer to the specific RFP paragraph number and page and should quote the questioned passage. NDB will be prompt in responding to questions. All questions will be responded to as a group and sent to all suppliers. NDB will not provide feedback to questions raised beyond deadline.

3.4 Ownership of Materials

All materials submitted in response to this RFP become the property of NDB. Proposals and supporting materials will not be returned to suppliers.

3.5 Proposal Costs

NDB is not responsible for any costs incurred by the supplier in the preparation of the proposal or the site visit.

3.6 Proposal Format (if applicable)

NDB recommends that the proposal should contain **three** parts as follows. **The supplier may choose another proposal format as long as it suits the purpose.**

Volume 1 – Information on the suppliers. The supplier is required to provide the basic information in the attached table (attachment 2). Please fill out the table as complete as possible, where it applies. More information is more helpful for evaluating.

Volume 2 – Main Proposal

Section 1	Executive Summary
Section 2	Functional Section
Section 3	Technical Section
Section 4	Project Management Section
Section 5	Support Section

Volume 3 – Price Proposal – Should be separate but integral part of the proposal. The currency is **USD**; if quoting in other currencies, the exchange rate should be clearly defined. **The price shall be inclusive of applicable taxes (if not, please specify)**; and other charges shall also be clearly defined.

3.7 Validity Period

The proposal including pricing quotation shall be valid at least for 120 days.

3.8 RFP Amendments

New Development Bank reserves the right to amend this RFP any time prior to the closing date. Amendments will be issued only to suppliers who are going to complete a proposal.

3.9 Sub-contractor

NDB expects to negotiate and sign contract with one winning supplier. NDB will accept only complete solutions from a primary supplier and will not accept any incomplete proposals that are only cover part of the RFP. The prime supplier will be responsible for the management of all subcontractors. NDB will not accept any invoices from subcontractors or become part of any negotiations between a prime supplier and a subcontractor. If there is any sub-contractor involved or engaged by the supplier, it shall be clearly stated in the proposal.

3.10 Award Notification

NDB could negotiate with all shortlisted suppliers before deciding the winning supplier. And NDB reserves the right to negotiate further with the winning supplier before and in the contracting process. The award notification is sent to the winner online in the e-procurement system. NDB is not obliged to notify the bid outcome to unsuccessful suppliers.

4. Evaluation Criteria

The proposals will be reviewed and evaluated by NDB's team in accordance with the related policy and guidelines, especially the six principles (Economy, Efficiency, Competition, Transparency, Value for Money, Fit for Purpose) contained in NDB's corporate procurement policy. NDB is interested in obtaining a complete solution to the requirements contained in this RFP. Proposals that meet the proposal instructions and requirements will be given a thorough and objective review. Proposals that are late, or do not comply with proposal instructions, or take

exceptions to mandatory requirements will be eliminated without further consideration. The following are the key factors that would be taken into consideration for evaluating the proposals.

i. Technical Approach and Methodology or Software Solution

Primary consideration will be given to meet the mandatory requirements as listed in this RFP.

The following are the main factors in the evaluation.

1. Meeting the requirements as stated in this RFP;
2. Understanding of the work to be performed;
3. Technical approach and methodology to accomplish the work;
4. Completeness and competence in addressing the scope of work.

ii. Project Management

NDB also believes that effective project management is essential for a successful implementation. Suppliers will be evaluated on the completeness and responsiveness of their project management plans and the project team assigned.

As part of the project management plan, suppliers must demonstrate adequate experiences in developing and implementing the requested project. NDB's confidence in the suppliers' ability to meet deadlines and successfully manage similar projects will be a primary consideration.

Special consideration is given to suppliers who propose a detailed project plan with sufficient breakdown of tasks and steps to demonstrate a complete understanding of the project.

iii. Pricing

NDB will consider pricing as part of the evaluation criteria. **Lowest price is not essential to win**; however, large pricing differentials between suppliers will be carefully examined. Price will be used as a final indicator for determining the supplier finalists when all other criteria have been normalized.

iv. Presentation and Demonstration

The performances and results of Presentation and Demonstration will be evaluation factors.

v. Support and Maintenance

NDB believes the ability to perform timely support is also an important factor for the success of this project. Therefore, suppliers should provide adequate information to demonstrate their capabilities to fulfill this task.

5. Contract

The participants shall review the service agreement template provided by NDB in advance. The use of NDB's version of service agreement is preferable. NDB Template for Service Agreement and NDB General Terms and Conditions for Procurement Contracts can be found on the NDB's official website: <https://www.ndb.int/procurement-opportunities/corporate-procurement/>. Please especially be aware that being an international institution, NDB enjoys privileges and immunities granted in the Articles of Agreement (Agreement on the New Development Bank) (<https://www.ndb.int/>) and disputes will be held by a reputable international arbitration center. Preferable forum is Shanghai International Arbitration Center ("SHIAC") or any alternative forum in a neutral jurisdiction.

Attachment 1

Requirements Specification

**Upgrade of the LAN network infrastructure at
ARO - São Paulo and Brasília**

Executive Summary

Stakeholder Needs (Mission Vision)

Enhanced uptime of the network infrastructure that supports the applications provided by NDB to its end users, being external partners, customers or its staff.

Enhanced performance of the network infrastructure that supports the applications provided by NDB to its end users, being external partners, customers or its staff.

Project Description

- Replacement of the current network by a solution provided by Aruba Networks at ARO – Sao Paulo and Brasilia Regional Offices

Scope

For each office:

- 2 aggregation switches
- 2 front-end switches
- 6 Access Points
- 2 network sensors

For both offices:

- Management and monitoring of the network devices through Aruba Central platform
- Operations, maintenance and support of the Aruba network devices deployed at both Sao Paulo and Brasilia

Key Assumptions and Constraints

Local hardware support must be provided for the new devices deployed at both offices.

Remote support for configuration of the devices or troubleshooting must be provided as well.

Functions and Features

FR1.

Details	Hardware requirements for the devices, please check Appendix 1 for the specifications of the devices.
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NF1.

Details	Physical and logical deployment of the network devices, including cabling Support for the migration to the new LAN network infrastructure
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NF2.

Details	RMA with replacement of devices for Next Business Day.
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NF3.

Details	Maintenance, configuration, operations and support of the Aruba network devices for 2 years.
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NF4.

Details	The resolution time for incidents with different severities should be:
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- Support Severity 1: Resolution time – 4 hours
- Support Severity 2: Resolution time – 8 hours
- Support Severity 3: Resolution time – 20 hours
- Support Severity 4: Resolution time – 40 hours

Where:

- Severity 1: entire system(s) or part of the system(s) is not available
- Severity 2: entire system(s) or part of the system(s) delivers a degraded response
- Severity 3: some functions of the system(s) are malfunctioning and some actions cannot be completed however some other parts still work as expected
- Severity 4: request for a clarification of one aspect of the system

Appendix 1

São Paulo:

Line#	Part Number	Description	Manufacturer	Quantity
6300M				
1.0	JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	Hewlett Packard Enterprise	2
1.1	HR4Q7E	Aruba 3Y FC 4H Exch 6300M 48 SR PoE SVC [for JL659A]	Hewlett Packard Enterprise	2
1.2	JL086A	Aruba X372 54VDC 680W AC Power Supply	Hewlett Packard Enterprise	4
1.3	Part number for Brazil's power cord	INCLUDED: Power Cord - Brazil localization	Hewlett Packard Enterprise	4
1.4	J9583B	Aruba X414 1U Universal 4-post Rack Mount Kit	Hewlett Packard Enterprise	2
1.5	Q9Y79AAE	Aruba Central 63xx/38xx Switch Foundation 3y Sub E-STU	Hewlett Packard Enterprise	2
AP				
2.0	R7J27A	Aruba AP-635 (RW) Campus AP	Hewlett Packard Enterprise	6
2.1	H29YGE	Aruba 3 Year Foundation Care 4-Hour Exchange AP-635 Campus Service	Hewlett Packard Enterprise	6
2.2	R3J18A	AP-MNT-D AP mount bracket individual D: solid surface	Hewlett Packard Enterprise	6
2.3	Q9Y59AAE	Aruba Central AP Foundation 3y Sub E-STU	Hewlett Packard Enterprise	6
UXI				
3.0	R3R67A	Aruba UXI G5 Sensor (Ethernet + Wi-Fi AC)	Hewlett Packard Enterprise	2
3.1	HL2W6E	Aruba 3Y FC 4H Exch Uxi ethnt SVC [for R3R67A]	Hewlett Packard Enterprise	2
3.2	R4W98AAE	Aruba 3yr UXI Cloud Subscription E-STU	Hewlett Packard Enterprise	2

6200F				
4.0	JL724A	Aruba 6200F 24G 4SFP+ Switch	Hewlett Packard Enterprise	2
4.1	Part number for Brazil's power cord	INCLUDED: Power Cord - Brazil localization	Hewlett Packard Enterprise	2
4.2	HR0H9E	Aruba 3Y FC 4H Exch 6200F 24G SVC [for JL724A]	Hewlett Packard Enterprise	2
4.3	J9583B	Aruba X414 1U Universal 4-post Rack Mount Kit	Hewlett Packard Enterprise	2
4.4	J9281D	Aruba 10G SFP+ to SFP+ 1m DAC Cable	Hewlett Packard Enterprise	4
4.5	R0M47A	Aruba 50G SFP56 to SFP56 3m DAC Cable	Hewlett Packard Enterprise	4
4.6	Q9Y74AAE	Aruba Central 62xx/29xx Switch Foundation 3y Sub E-STU	Hewlett Packard Enterprise	2

Brasília:

Line#	Part Number	Description	Manufacturer	Quantity
6300M				
1.0	JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	Hewlett Packard Enterprise	2
1.1	HR4Q7E	Aruba 3Y FC 4H Exch 6300M 48 SR PoE SVC [for JL659A]	Hewlett Packard Enterprise	2
1.2	JL086A	Aruba X372 54VDC 680W AC Power Supply	Hewlett Packard Enterprise	4
1.3	Part number for Brazil's power cord	INCLUDED: Power Cord - Brazil localization	Hewlett Packard Enterprise	4
1.4	J9583B	Aruba X414 1U Universal 4-post Rack Mount Kit	Hewlett Packard Enterprise	2
1.5	Q9Y79AAE	Aruba Central 63xx/38xx Switch Foundation 3y Sub E-STU	Hewlett Packard Enterprise	2
AP				
2.0	R7J27A	Aruba AP-635 (RW) Campus AP	Hewlett Packard Enterprise	6
2.1	H29YGE	Aruba 3 Year Foundation Care 4-Hour Exchange AP-635 Campus Service	Hewlett Packard Enterprise	6
2.2	R3J18A	AP-MNT-D AP mount bracket individual D: solid surface	Hewlett Packard Enterprise	6
2.3	Q9Y59AAE	Aruba Central AP Foundation 3y Sub E-STU	Hewlett Packard Enterprise	6
UXI				
3.0	R3R67A	Aruba UXI G5 Sensor (Ethernet + Wi-Fi AC)	Hewlett Packard Enterprise	2
3.1	HL2W6E	Aruba 3Y FC 4H Exch Uxi ethnt SVC [for R3R67A]	Hewlett Packard Enterprise	2
3.2	R4W98AAE	Aruba 3yr UXI Cloud Subscription E-STU	Hewlett Packard Enterprise	2
6200F				
4.0	JL724A	Aruba 6200F 24G 4SFP+ Switch	Hewlett Packard Enterprise	2
4.1	Part number for Brazil's power cord	INCLUDED: Power Cord - Brazil localization	Hewlett Packard Enterprise	2
4.2	HR0H9E	Aruba 3Y FC 4H Exch 6200F 24G SVC [for JL724A]	Hewlett Packard Enterprise	2
4.3	J9583B	Aruba X414 1U Universal 4-post Rack Mount Kit	Hewlett Packard Enterprise	2
4.4	J9281D	Aruba 10G SFP+ to SFP+ 1m DAC Cable	Hewlett Packard Enterprise	4
4.5	R0M47A	Aruba 50G SFP56 to SFP56 3m DAC Cable	Hewlett Packard Enterprise	4
4.6	Q9Y74AAE	Aruba Central 62xx/29xx Switch Foundation 3y Sub E-STU	Hewlett Packard Enterprise	2

Attachment 2

Information Category	Description	Supplier's inputs
General Information	Legal Entity Name	
	Legal Address	
	Website	
	Government Registered Number	
	Date of Registration	
	Tax ID	
	Name(s) of Authorized Signatory	
	Contact Information (name, title, mail address, and telephone number)	
	Amount of Employee	
	Three reference customers for Similar cases (minimum)	
Financial Information	Registration capital	
	Revenue of last 3 years	
Other Information	Information Security Credentials if any	
	Data residency location, for providing service required in the RFP	
	IDD/ AML Sanctions, Yes or No. If yes, please specify.	
	Others deemed necessary	