



## The New Development Bank

### Request for Proposal

(This is not a Purchase Order)

#### 1. Introduction

The New Development Bank (NDB) is issuing a Request for Proposal (RFP) to invite qualified suppliers to provide proposals to NDB's **G-IT-2022-00793 IT HW for IRO**. Please refer to the following information or Annexure for detailed requirements.

Those interested and qualified companies please send us your proposal at [iakovleva.polina@ndb.int](mailto:iakovleva.polina@ndb.int) (Polina Iakovleva). NDB will choose the most suitable one(s) from the shortlisted suppliers. NDB at its sole discretion reserves the right to reject all proposals in accordance with its internal policy and guidelines.

#### 2. RFP Schedule

Please be noted the following activities could take place in the RFP process. NDB will inform the specific arrangements in advance and the suppliers are requested to respond timely.

Activity	Date
Distribution of RFP	December 1, 2022
Deadline for Questions	December 6, 2022
Proposal Response Due*	December 14, 2022
Negotiation on contract	TBC
Signing Contract	TBC
Project Kick Off	TBC

\*Decision about second round can be done based on the results of first proposals review.

#### 3. Instruction to bidders

##### 3.1 Contact Information

Please use the following contact information for all correspondence with NDB concerning this RFP. **Suppliers who solicit information about this RFP either directly or indirectly from other sources will be disqualified.**

**Ms. Polina Iakovleva**

Address: 26<sup>th</sup> Floor, 1600, Guozhan Road, Pudong New District, Shanghai

上海市浦东新区国展路 1600 号 26 楼

Email: [iakovleva.polina@ndb.int](mailto:iakovleva.polina@ndb.int)

### **3.2 Submission of Proposals**

Proposals shall be prepared in English. Both hard copy and electronic version is acceptable. Hard copy (6copies at least) is **optional** and shall be sent in sealed covers. Electronic version is **obligatory** and shall be submitted online via Electronic Procurement System.

For submission of proposal, the qualified suppliers should register to NDB's e-procurement system to be **NDB registered suppliers** (subject to NDB's internal approval) in advance. Then registered suppliers need to **ENROLL** in the procurement notice (for open competitive bidding) or **ACCEPT** the invitation (for limited competitive bidding) before submitting proposal online according to the timeline. (<https://www.ndb.int/data-and-documents/corporate-procurements/>)

The mentioning of deadline, due time, closing date, etc. herein means Beijing time; and NDB's business time is from 9:00AM to 5:15PM in working days.

### **3.3 Questions**

Please submit questions in writing by e-mail. Vendors should refer to the specific RFP paragraph number and page and should quote the questioned passage. NDB will be prompt in responding to questions. All questions will be responded to as a group and sent to all vendors.

### **3.4 Ownership of Materials**

All materials submitted in response to this RFP become the property of NDB. Proposals and supporting materials will not be returned to vendors.

### **3.5 Proposal Costs**

NDB is not responsible for any costs incurred by the vendor in the preparation of the proposal or the site visit.

### **3.6 Proposal Format (if applicable)**

NDB recommends that the proposal should contain two parts as follows. **The vendor may choose other format if you desires so.**

Volume 1 – Main Proposal

Section 1	Executive Summary
Section 2	Functional Section
Section 3	Technical Section
Section 4	Project Management Section

The above format is only a recommendation. Suppliers could use other formats if you desire so.

Volume 2 – Price Proposal – Should be separate but integral part of the proposal. The currency is USD; if quoting in other currencies, the exchange rate should be clearly defined. **The price shall be inclusive of applicable taxes (if not, please specify);** and other charges shall also be clearly defined. Note: The payment will be done by international wire transfer, then NDB recommends that the tax fee must be included in the proposal, with respective details. Payment terms applicable - not less than 30 days.

### **3.7 Validity Period**

The proposal including pricing quotation shall be valid at least for 120 days.

### **3.8 RFP Amendments**

New Development Bank reserves the right to amend this RFP any time prior to the closing date. Amendments will be issued only to vendors who are going to complete a proposal.

### **3.9 Sub-contractor**

NDB expects to negotiate and sign contract with one winning vendor. NDB will accept only complete solutions from a primary vendor, and will not accept any proposals that are on only one item or a combination of items from the RFP. The prime vendor will be responsible for the management of all subcontractors. NDB will not accept any invoices from subcontractors or become part of any negotiations between a prime vendor and a subcontractor.

### **3.10 Award Notification**

NDB could negotiate with all shortlisted suppliers before deciding the winning vendor. And NDB reserves the right to negotiate further with the winning supplier before and in the contracting process. The remaining vendors will be notified in writing of their selection status.

## **4. Evaluation Criteria**

The proposals will be reviewed and evaluated by NDB's team in accordance with the related policy and guidelines, especially the six principles (Economy, Efficiency, Competition, Transparency, Value for Money, Fit for Purpose) contained in NDB's corporate procurement policy. NDB is interested in obtaining a complete solution to the requirements contained in this RFP. Proposals that meet the proposal instructions and requirements will be given a thorough and objective review. Proposals that are late, or do not comply with proposal instructions, or take exceptions to mandatory requirements will be eliminated without further consideration. The following are the key factors that would be taken into consideration for evaluating the proposals.

### **i. Technical Approach and Methodology or Software Solution**

Primary consideration will be given to meet the mandatory requirements as listed in this RFP.

The following are factors in the evaluation.

1. Meeting the requirements as stated in this RFP;
2. Understanding of the work to be performed;
3. Technical approach and methodology to accomplish the work;

4. Completeness and competence in addressing the scope of work.

**ii. Project Management**

NDB also believes that effective project management is essential for a successful implementation. Vendors will be evaluated on the completeness and responsiveness of their project management plans and the project team assigned.

As part of the project management plan, vendors must demonstrate adequate experience in developing and implementing the requested project. NDB's confidence in the vendors' ability to meet deadlines and successfully manage similar projects will be a primary consideration.

Special consideration is given to vendors who propose a detailed project plan with sufficient breakdown of tasks and steps to demonstrate a complete understanding of the project.

**iii. Pricing**

NDB will consider pricing as part of the evaluation criteria. **Lowest price is not essential to win**; however, large pricing differentials between vendors will be carefully examined. Price will be used as a final indicator for determining the vendor finalists when all other criteria have been normalized.

**iv. Presentation and Demonstration**

The results of Presentation and Demo will be evaluation factors.

**v. Support and Maintenance**

NDB believes the ability to perform timely support is also an important factor for the success of this project. Therefore, vendors should provide adequate information to demonstrate their capabilities to fulfill this task.

**5. Contract**

The participant shall review the service agreement template provided by NDB in advance. The use of NDB's version of the agreement is preferable. Template agreement and general terms and conditions can be found on the NDB's official web-site <https://www.ndb.int/data-and-documents/corporate-procurements/>

## Annexure 1

Hardware devices for NDB Indian Regional Office: Unit No. 107, First Floor, Pragma Tower, GIFT City, Gujarat, India  
– 383355

Category	Item	Brand	Model	Description	Quantity	Product Code
Network	Access Switch	Aruba	6200 Fixed Switches	Aruba 6200F 24G 4SFP+ Switch	2	JL724A
Network	Access Switch Foundation Care	Aruba	6200 Fixed Switches Foundation Care	Aruba 1Y FC 4H Exch 6200F 24G SVC [for JL724A]	2	HR0G8E
Network	Access Switch Power Cord	Aruba	6200 Fixed Switches Power Cord	INCLUDED: Power Cord - India localization	2	JL724A#ACJ
Network	Access Switch Mount Kit	Aruba	6200 Fixed Switches Mount Kit	Aruba X414 1U Universal 4-post Rack Mount Kit	2	J9583B
Network	Switch SFP + Module	Aruba	6200 Fixed Switches SFP+ Module	Mount Kit	6	J9281D
Network	Core Switch	Aruba	6300 Modular Switches	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	2	JL659A
Network	Core Switch Foundation Care	Aruba	6300 Modular Switches Foundation Care	Aruba 1Y FC 4H Exch 6300M 48 SR PoE SVC [for JL659A]	2	HL6F8E
Network	Core Switch Power Supply	Aruba	6300 Modular Switches Power Supply	Aruba X372 54VDC 680W AC Power Supply	4	JL086A
Network	Core Switch Power Cord	Aruba	6300 Modular Switches power Cord	INCLUDED: Power Cord - India localization	4	JL086A#ACJ
Network	Core Switch Mount Kit	Aruba	6300 Modular Switches Mount Kit	Aruba X414 1U Universal 4-post Rack Mount Kit	2	J9583B
Network	Switch SFP Module	Aruba	6300 Modular Switches SFP56 Module	Aruba 50G SFP56 to SFP56 3m DAC Cable	2	R0M47A
Network	WI-FI AP	Aruba	AP-635	Aruba AP-635 (RW) Campus AP	6	R7J27A
Network	WI-FI AP Foundation Care	Aruba	AP-635 Foundation Care	Aruba 1Y FC 4H Exch AP-635 SVC [for R7J27A]	6	H29YBE
Network	WI-FI AP Mount	Aruba	AP-635 Mount	AP-MNT-D AP mount bracket individual D: solid surface	6	R3J18A
Network	WI-FI AP Centra Subscription	Aruba	Aruba Central	Aruba Central AP Foundation 1y Sub E-STU	6	Q9Y58AAE

Network	Access Switch Centra Subscription	Aruba	Aruba Central	Aruba Central 62xx/29xx Switch Foundation 1y Sub E-STU	2	Q9Y73AAE
Network	Core Switch Centra Subscription	Aruba	Aruba Central	Aruba Central 63xx/38xx Switch Foundation 1y Sub E-STU	2	Q9Y78AAE
Network	Aruba Sensor	Aruba	Service Assurance Sensor	Aruba UXI G5 Sensor (Ethernet + Wi-Fi AC)	2	R3R67A
Network	Aruba Sensor Foundation Care	Aruba	Service Assurance Sensor Foundation Care	Aruba 1Y FC 4H Exch Uxi ethnt SVC [for R3R67A]	2	HL2W4E
Network	Aruba Sensor Cloud Subscription	Aruba	Service Assurance Sensor Subscription	Aruba 1yr UXI Cloud Subscription E-STU	2	R4W97AAE
Network	Firewall	FortiNet	FG-81F	8 x GE RJ45 ports, 2 x RJ45/SFP share media WAN ports,128GB onboard storage.	2	
Network	Firewall	FortiNet	FC-10-00F81-9050-02-12	3 Year Unified Threat Protection (UTP) (IPS, Advanced Malware Protection, Application Control, Web and Video Filtering, Antispam Service, and 24 x 7 FortiCare)	2	
IP Telephone	Main System	Avaya	IPO IP500 V2 CNTRL UNIT	IP500 V2 control unit	2	
IP Telephone	Main System	Avaya	IPO MC VCM 32 V2	32 voice compression channel license	2	
IP Telephone	Main System	Avaya	IPO 500 TRNK PRI UNI SINGLE	E1 interface	2	
IP Telephone	Main System	Avaya	RJ 48 to BNC Adapter	RJ48 to BNC coaxial cable adapter	2	
IP Telephone	Main System	Avaya	IPO IP500 RACK MNTG KIT	Rack Mount Kit	2	
IP Telephone	Main System	Avaya	IPO IP500 Power Lead	power cable	2	
IP Telephone	Main System	Avaya	IPO IP500 V2 SYS SD CARD AL	System SD card for the control unit	2	

IP Telephone	License	Avaya	IPO R11 ESSNTL ED LIC	IPO R11 Basic Software License	2	
IP Telephone	License	Avaya	IPO R10+ SIP TRNK 1 LIC	IPO R11 1 SIP trunk license	30	
IP Telephone	License	Avaya	IPO R10+ IP500 E1 ADD 22CH LIC	IPO R11 IP500 addon 22 E1 trunk channels	2	
IP Telephone	Maintenance	Avaya	IPO RTS 24X7 APR NBD - 500 V2 1YPP	Service fee	1	
IP Telephone	Phone	Avaya	J179 IP PHONE NO PWR SUPP	J179 IP PHONE	10	
IP Telephone	Aura	Avaya	LSP/AAMS	Regional office backup system	1	
IP Telephone	Aura	Avaya	BSM	Regional office backup system	1	
Server		Dell	PowerEdge R5 50	2U Rack Space Intel Xeon 4316 20 Core * 2 4 * 32GB RDIMM, 2666MT/s, ECC 6 * 1.2TB 10K RPM SAS 12Gbps 2.5 PERC H330 RAID 2 * Broadcom 5720 DP 1GB 2 * 750W dual power supplier iDRAC9 Enterprise	2	
Server	Virtualization	VMWare	VMWare vSphere ESXi license for the server	to manage the Dell R550 servers	2	