# **Investor Relations**



funding@ndb.int www.ndb.int

#### 32–36 Floors, BRICS Tower, 333 Lujiazui Ring Road, Pudong New Area, Shanghai, 200120, China Who We Are

- NDB is a multilateral development bank established by BRICS countries to mobilise resources for infrastructure and sustainable development projects
- The membership is open to members of the United Nations

#### **Our Mission**

To mobilize resources for infrastructure and sustainable development  $\triangleright$ projects in BRICS and other emerging economies and developing countries, complementing the existing efforts of multilateral and regional financial institutions for global growth and development

# **Key Features**

# HIGH CAPITALISATION

High level of initial authorised capital of US\$ 100bn with initial subscribed  $\geq$ capital of US\$ 50bn and paid-in capital of US\$ 10bn<sup>1</sup> places NDB amongst the largest MDBs globally

# **CREDIT STRENGTHS**

- AA+/AA+/AAA/AAA long-term international credit rating with stable  $\geq$ outlook from S&P/Fitch/JCR/ACRA
- Conservative risk management and financial policies
- Sound governance structure, led by a highly experienced management  $\triangleright$ team
- One of the highest ratios of paid-in capital to subscribed capital (20%) and one of the highest committed amongst all MDBs

# DRIVING INNOVATION AND SUSTAINABILITY

- Support the development of financial markets in member states, provide > financing in both local and hard currencies and apply country systems
- Sustainability is fundamental to the founding principles of NDB and overlays everything we do

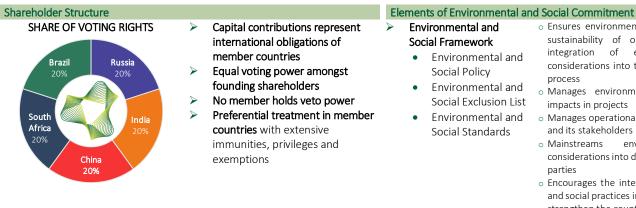
## FLEXIBILITY

Support of public and private projects through loans, guarantees, equity participation and other financial instruments

## IMPROVING EFFICIENCY

- NDB aims to structure, negotiate, review, and approve loans within a period of 6 months without compromising on risk management standards and credit quality
- Lean operations, partnership with other development institutions >

### <sup>1</sup> US\$ 7.2bn of paid-in capital has been received as at June 30, 2020



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Shi Mao -	+86 (21) 8021-18	23
Long-Term	Short-Term	Outlook
AA+	A-1+	Stable
AA+	F1+	Stable
AAA		Stable
icy AAA		Stable
	Amanda Jiang Shi Mao Long-Term AA+ AA+ AAA	Amanda Jiang +86 (21) 8021-61   Shi Mao +86 (21) 8021-18   Long-Term Short-Term   AA+ A-1+   AA+ F1+   AAA AAA

Paul Hoffman

#### **Highly Capitalised Institution**

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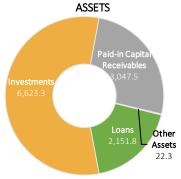
Treasury and Portfolio Management

Levan Zolotarev

**Denis Vorobyev** 

Irina Burukina

Highly-liquid balance sheet  $\geq$ Extremely low leverage



Source: NDB IFRS Financial Statements as at March 31, 2020

1. Numbers are presented in US\$ mn 2. Investments, including cash and cash equivalents (US\$ 877.8mn), due from banks other than cash and cash equivalents (US\$ 5,699.6mn)

## Funding Strategy

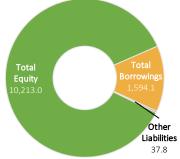
- Diversification of funding portfolio by currency, tenor and type of interest rate
- Access to international capital markets
- Domestic borrowing programmes in BRICS
- **Regular** issuances
- programme Benchmark size transactions Focus on Green and Sustainability ZAR bond financing instruments programme

 Ensures environmental and social soundness and sustainability of operations and support the integration of environmental and social considerations into the operation decision-making process

- o Manages environmental and social risks and impacts in projects
- o Manages operational and reputational risks of NDB and its stakeholders
- o Mainstreams environmental and social considerations into decision-making processes of all parties
- o Encourages the international good environmental and social practices in its operations and in doing so strengthen the country systems
- o Describes the NDB principles in governing the use and management of the proceeds of green, social and sustainability bonds and other debt instruments
- > Sustainable Financing **Policy Framework**

LIABILITIES AND EQUITY

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including Total equity 3. equity, (US\$ 10,000.0mn), retained earnings (US\$ 280.5mn) minus other reserves (US\$ 67.5) 4. Total borrowings, including financial liabilities designated at fair value through profit and loss (US\$ 874.3mn) and note payables (US\$ 719.8mn)

US\$ 2bn

RUB 100bn

CNY 10bn

ZAR 10bn

(~US\$ 1.5bn)

(~US\$ 1.5bn)

(~US\$ 700mn)

5. Balance sheet total is US\$ 11,844.9mn Programmes in place Size **EMTN** programme US\$ 50bn (Reg S)

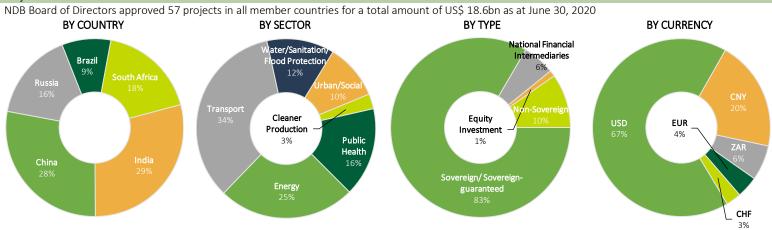
ECP programme

**RUB** bond

CNY bond

programme





Note: Loans are classified by total loan notional, in approximate US\$ terms. List of all approved investment projects is available at: https://www.ndb.int/projects/list-of-all-projects/

#### Key Financial Metrics

Statement of Comprehensive Income (US\$ mn)	Jan 1, 2020–Mar 31, 2020	Jan 1, 2019–Dec 31, 2019	Jan 1, 2018–Dec 31, 2018	Jan 1, 2017–Dec 31, 2017
Net interest income	47.7	197.7	109.8	49.8
Net Fee income <sup>1</sup>	0.9	1.6	0.4	0
Net gains/(losses) on financial instruments <sup>2</sup>	14.3	21.9	7.8	1.3
Staff costs and other operating expenses <sup>3</sup>	(11.6)	(51.3)	(37.2)	(26.0)
Impairment provisions	(10.3)	2.1	(3.8)	(0)
Foreign exchange gains / (losses)	(18.3)	(17.4)	(5.0)	5.8
Operating profit	22.7	150.5	72.0	30.9
Unwinding of interest on paid-in capital receivables	13.6	72.4	93.8	127.2
Total comprehensive income	36.3	222.9	165.9	158.0
Statement of Financial Position (US\$ mn)	As at Mar 31, 2020	As at Dec 31, 2019	As at Dec 31, 2018	As at Dec 31, 2017
Assets				
Cash and cash equivalents	877.8	1,023.5	123.0	1,019.9
Due from banks other than cash and cash equivalents	5,699.6	5,494.8	4,800.6	3,212.4
Derivative financial assets	17.8	5.4	0.7	-
Debt instruments measured at amortised cost	45.9	33.8	-	-
Loans and advances	2,151.8	1,544.9	628.1	23.9
Paid-in capital receivables	3,047.5	3,713.5	4,846.8	5,933.4
Other assets <sup>4</sup>	4.6	4.6	3.3	34.6
Total assets	11,844.9	11,820.6	10,402.4	10,224.1
Liabilities				
Derivative financial liabilities	11.2	12.2	6.4	3.3
Financial liabilities⁵	874.3	882.8	443.8	449.4
Borrowings	-	110.1	-	-
Note payables	719.8	623.3	-	-
Other liabilities <sup>6</sup>	26.6	21.0	7.4	2.8
Total liabilities	1,631.9	1,649.2	457.6	455.5
Equity				
Paid-in capital	10,000.0	10,000.0	10,000.0	10,000.0
Other reserves	(67.5)	(86.5)	(162.4)	(266.7)
Retained earnings	280.5	257.8	107.3	35.3
Total equity	10,213.0	10,171.3	9,944.9	9,768.6
Total equity and liabilities	11,844.9	11,820.6	10,402.4	10,224.1

Source: NDB Audited IFRS Financial Statements

Notes to Key Financial Metrics:

1. Net fee income, including other operating income

2. Net gains/(losses) on financial instruments at fair value through profit or loss

3. Staff costs and other operating expenses, including other income

4. Other assets, including property and equipment, intangible assets and right-of-use assets

5. Financial liabilities designated at fair value through profit or loss

6. Other liabilities, including contract liabilities and lease liabilities

7. Figures may not tally due to rounding differences