

Investor Relations



[funding@ndb.int](mailto:funding@ndb.int)  
[www.ndb.int](http://www.ndb.int)

Treasury and Portfolio Management

Levan Zolotarev	+86 (21) 8021-9529	Paul Hoffman	+86 (21) 8021-6158
Irina Burukina	+86 (21) 8021-6106	Amanda Jiang	+86 (21) 8021-6173
Denis Vorobyev	+86 (21) 8021-6176	Shi Mao	+86 (21) 8021-1823

32–36 Floors, BRICS Tower, 333 Lujiazui Ring Road, Pudong New Area, Shanghai, 200120, China

Who We Are

- NDB is a multilateral development bank established by BRICS countries to mobilise resources for infrastructure and sustainable development projects
- The membership is open to members of the United Nations

Our Mission

- To mobilize resources for infrastructure and sustainable development projects in BRICS and other emerging economies and developing countries, complementing the existing efforts of multilateral and regional financial institutions for global growth and development

Key Features

HIGH CAPITALISATION

- High level of initial **authorised capital of US\$ 100bn** with initial **subscribed capital of US\$ 50bn** and **paid-in capital of US\$ 10bn<sup>1</sup>** places NDB amongst the largest MDBs globally

CREDIT STRENGTHS

- AA+/AA+/AAA/AAA long-term international credit rating with stable outlook from S&P/Fitch/JCR/ACRA**
- Conservative risk management and financial policies**
- Sound governance structure, led by a **highly experienced management team**
- One of the highest ratios of paid-in capital to subscribed capital (20%)** and one of the highest committed amongst all MDBs

DRIVING INNOVATION AND SUSTAINABILITY

- Support the development of financial markets in member states**, provide financing in both local and hard currencies and apply country systems
- Sustainability is fundamental to the founding principles of NDB** and overlays everything we do

FLEXIBILITY

- Support of public and private projects through **loans, guarantees, equity participation and other financial instruments**

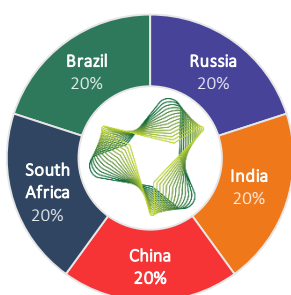
IMPROVING EFFICIENCY

- NDB aims to structure, negotiate, review, and **approve loans within a period of 6 months** without compromising on risk management standards and credit quality
- Lean operations**, partnership with other development institutions

<sup>1</sup> US\$ 6.9bn of paid-in capital has been received as at March 31, 2020

Shareholder Structure

SHARE OF VOTING RIGHTS

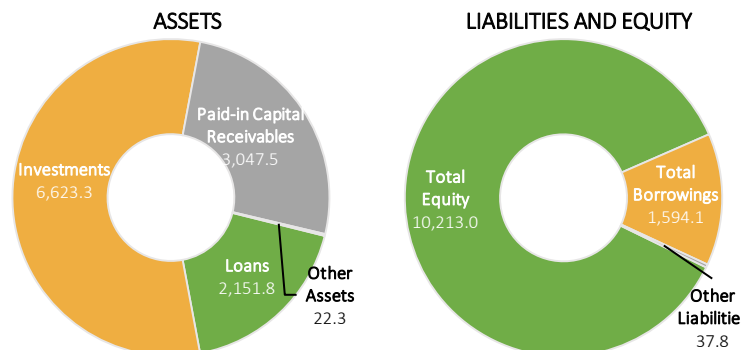


- Capital contributions represent international obligations of member countries
- Equal voting power amongst founding shareholders
- No member holds veto power
- Preferential treatment in member countries with extensive immunities, privileges and exemptions

Credit Strengths	Long-Term	Short-Term	Outlook
S&P Global Ratings	AA+	A-1+	Stable
Fitch Ratings	AA+	F1+	Stable
Japan Credit Rating Agency	AAA		Stable
Analytical Credit Rating Agency	AAA		Stable

Highly Capitalised Institution

- Highly-liquid balance sheet
- Extremely low leverage



Source: NDB IFRS Financial Statements as at March 31, 2020

- Numbers are presented in US\$ mn
- Investments, including cash and cash equivalents (US\$ 877.8mn), due from banks other than cash and cash equivalents (US\$ 5,699.6mn)
- Total equity, including equity (US\$ 10,000.0mn), retained earnings (US\$ 280.5mn) minus other reserves (US\$ 67.5)
- Total borrowings, including financial liabilities designated at fair value through profit and loss (US\$ 874.3mn) and note payables (US\$ 719.8mn)
- Balance sheet total is US\$ 11,844.9mn

Funding Strategy

- Diversification of funding portfolio by currency, tenor and type of interest rate
- Access to international capital markets
- Domestic borrowing programmes in BRICS
- Regular issuances
- Benchmark size transactions
- Focus on Green and Sustainability financing instruments

Programmes in place

Programme	Size
EMTN programme (Reg S)	US\$ 50bn
ECP programme	US\$ 2bn
RUB bond programme	RUB 100bn (~US\$ 1.5bn)
CNY bond programme	CNY 10bn (~US\$ 1.5bn)
ZAR bond programme	ZAR 10bn (~US\$ 700mn)

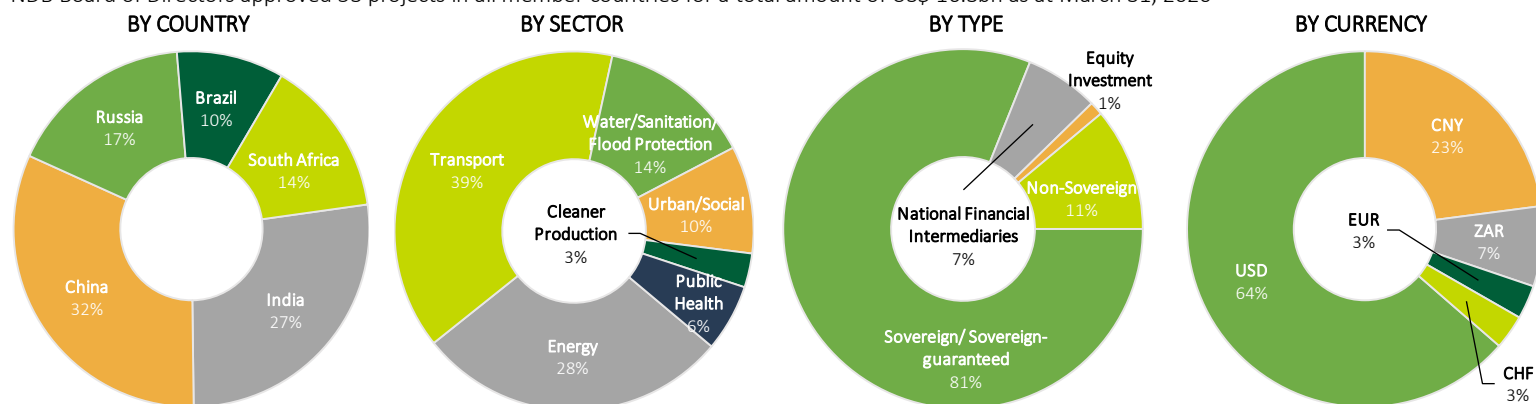
Elements of Environmental and Social Commitment

- Environmental and Social Framework**
  - Environmental and Social Policy
  - Environmental and Social Exclusion List
  - Environmental and Social Standards
- Ensures environmental and social soundness and sustainability of operations and support the integration of environmental and social considerations into the operation decision-making process
- Manages environmental and social risks and impacts in projects
- Manages operational and reputational risks of NDB and its stakeholders
- Mainstreams environmental and social considerations into decision-making processes of all parties
- Encourages the international good environmental and social practices in its operations and in doing so strengthen the country systems
- Describes the NDB principles in governing the use and management of the proceeds of green, social and sustainability bonds and other debt instruments

Sustainable Financing Policy Framework

## Project Breakdown

NDB Board of Directors approved 53 projects in all member countries for a total amount of US\$ 16.3bn as at March 31, 2020



Note: Loans are classified by total loan notional, in approximate US\$ terms. List of all approved investment projects is available at: <https://www.ndb.int/projects/list-of-all-projects/>

## Key Financial Metrics

Statement of Comprehensive Income (US\$ mn)	Jan 1, 2020–Mar 31, 2020	Jan 1, 2019–Dec 31, 2019	Jan 1, 2018–Dec 31, 2018	Jan 1, 2017–Dec 31, 2017
Net interest income	47.7	197.7	109.8	49.8
Net Fee income <sup>1</sup>	0.9	1.6	0.4	0
Net gains/(losses) on financial instruments <sup>2</sup>	14.3	21.9	7.8	1.3
Staff costs and other operating expenses <sup>3</sup>	(11.6)	(51.3)	(37.2)	(26.0)
Impairment provisions	(10.3)	2.1	(3.8)	(0)
Foreign exchange gains / (losses)	(18.3)	(17.4)	(5.0)	5.8
<b>Operating profit</b>	<b>22.7</b>	<b>150.5</b>	<b>72.0</b>	<b>30.9</b>
Unwinding of interest on paid-in capital receivables	13.6	72.4	93.8	127.2
<b>Total comprehensive income</b>	<b>36.3</b>	<b>222.9</b>	<b>165.9</b>	<b>158.0</b>
Statement of Financial Position (US\$ mn)	As at Mar 31, 2020	As at Dec 31, 2019	As at Dec 31, 2018	As at Dec 31, 2017
<b>Assets</b>				
Cash and cash equivalents	877.8	1,023.5	123.0	1,019.9
Due from banks other than cash and cash equivalents	5,699.6	5,494.8	4,800.6	3,212.4
Derivative financial assets	17.8	5.4	0.7	-
Debt instruments measured at amortised cost	45.9	33.8	-	-
Loans and advances	2,151.8	1,544.9	628.1	23.9
Paid-in capital receivables	3,047.5	3,713.5	4,846.8	5,933.4
Other assets <sup>4</sup>	4.6	4.6	3.3	34.6
<b>Total assets</b>	<b>11,844.9</b>	<b>11,820.6</b>	<b>10,402.4</b>	<b>10,224.1</b>
<b>Liabilities</b>				
Derivative financial liabilities	11.2	12.2	6.4	3.3
Financial liabilities <sup>5</sup>	874.3	882.8	443.8	449.4
Borrowings	-	110.1	-	-
Note payables	719.8	623.3	-	-
Other liabilities <sup>6</sup>	26.6	21.0	7.4	2.8
<b>Total liabilities</b>	<b>1,631.9</b>	<b>1,649.2</b>	<b>457.6</b>	<b>455.5</b>
<b>Equity</b>				
<b>Paid-in capital</b>	<b>10,000.0</b>	<b>10,000.0</b>	<b>10,000.0</b>	<b>10,000.0</b>
Other reserves	(67.5)	(86.5)	(162.4)	(266.7)
Retained earnings	280.5	257.8	107.3	35.3
<b>Total equity</b>	<b>10,213.0</b>	<b>10,171.3</b>	<b>9,944.9</b>	<b>9,768.6</b>
<b>Total equity and liabilities</b>	<b>11,844.9</b>	<b>11,820.6</b>	<b>10,402.4</b>	<b>10,224.1</b>

Source: NDB Audited IFRS Financial Statements

Notes to Key Financial Metrics:

1. Net fee income, including other operating income

2. Net gains/(losses) on financial instruments at fair value through profit or loss

3. Staff costs and other operating expenses, including other income

4. Other assets, including property and equipment, intangible assets and right-of-use assets

5. Financial liabilities designated at fair value through profit or loss

6. Other liabilities, including contract liabilities and lease liabilities

7. Figures may not tally due to rounding differences